

Let us tell you why Steve Riso is, in our opinion, the best real estate agent in town. The first time we worked with Steve Riso was when we were searching for our first house. Our agent was to be out of town for a week and Steve was covering for him. Steve worked extremely hard for us that week, and wasn't getting a thing out of it. Well, nothing as far as anybody knew at the time. What he didn't realize was that he had earned himself new clients in the future. He treated us as if we were his own clients, even as if we were his only clients. Now, let me say that Steve is also very ethical and was a bit uncomfortable when we called him five years later to sell our home and help us buy a new one, but we convinced him that he had earned it, as unintentional as it may have been.

The second time around, Steve was to sell our house as well as find us a new one, the latter being far from an easy task. We had our first bid on our home in 2 days (which we ended up turning down) and a buyer in 2 weeks! He definitely lived up to his slogan; "It's Not Sold Until its RISOld." Now, as for finding us the home we wanted, he really had to put his nose to the grindstone! What we were looking for tends to be far and few between, but he kept right at it. We put a bid on our new home as it hit the market, and, I might add, just in time for us to match up our closing dates with the sale of our house. Had we not run across it the moment we did, thanks to Steve, it likely would have slipped through our fingers!

Some unusual situations cropped up during both the buying and selling of both homes, and even after closing on our new home. Without going into detail, I just want to say that Steve handled each of them very appropriately and efficiently, as well as ethically.

Steve Riso is a real estate agent who is there for his client in full force, before, during, and after the whole process of buying and selling. He is ethical, honest, and hard working, sometimes above and beyond the call of duty. Steve works with his clients as a team, making sure they are the decision makers, but ready to offer guidance when needed. I also have to mention that we really had a lot of fun working with Steve, even when it got rough. We have made quite a friend out of the deal, which just puts the icing on the cake! If you have Steve Riso working with you on buying or selling consider yourself lucky. You've found one of the best in the business.

Arlo and Brenda Christensen,  
Council Bluffs, Iowa